Table of Contents

Introduction ........................................ Page 2
Investment Process Principles .................. Page 3
Investment Priority Framework ................. Page 4
2020 Application Process .......................... Page 5
Regional Investment Process Timeline .......... Page 6
How to Apply ........................................ Page 7
Hillsborough and Pinellas Counties Investment Streams Page 9
Manatee Investment Streams ...................... Page 27
Sarasota County Investment Streams .......... Page 33
DeSoto County Investment Streams .......... Page 42
Regional Results and Targets (Appendix) ..... Page 47
Introduction

In January 2017, United Way Suncoast made a commitment to review our investment process and strategies aligning all community investments with our mission, with emphasis on early learning, youth success, and financial stability initiatives.

We consulted with key stakeholders across our five-county footprint to help us design our new investment process and guidelines for application. These stakeholders included agencies, volunteers, staff, community partners, donors, and other funders.

This community investment overview document is a guide for potential grantees to understand United Way Suncoast’s priorities, and requirements for funding. This document will be updated annually.
Investment Process Principles

United Way Suncoast is committed to being an excellent steward of donor dollars through our investment process with clear investment objectives linked to strategic priorities across the region. In order to uphold these values, we have developed a key set of investment process principles.

Our investment process principles are as follows:

**Accountability:** The shared responsibility of United Way Suncoast and grantees to follow guidelines, meet deadlines, and report data in an accurate and timely way.

**Collaboration:** Communicating and sharing a clear and measurable vision around specific issues or topics and working together to solve these issues.

**Commitment to results:** Organizational commitment to using data for continuous improvement in partnerships with programs and initiatives supported through investments.

**Equity, diversity and inclusion:** Using equity data as a lens to influence our work and discussing the need and benefits of diversity and inclusion in our supported programs and within our communities.

**Shared learning and training:** Working alongside agencies through learning communities. Providing learning and training opportunities for grantees.

**Transparency:** Open and honest communication with grantees and setting clear expectations for performance.
United Way Suncoast - Investment Priority Framework

**ALICE** (Asset Limited, Income Constrained, Employed)
United Way Suncoast is committed to supporting our ALICE families by investing in Education and Financial Stability initiatives in identified places.

**Early Learning**
- **RESULT 1** Children enter kindergarten ready to learn (Birth through Pre-Kindergarten)
- **RESULT 2** Children read on grade level by 3rd grade (Kindergarten through Elementary School)
- **RESULT 3** Barriers to kindergarten readiness and children reading by 3rd grade are reduced

**Financial Stability**
- **RESULT 1** Individuals obtain and keep employment that pays a family-sustaining wage
- **RESULT 2** Individuals keep and sustain their assets including access to benefits, safe and affordable banking, and sound financial knowledge
- **RESULT 3** Barriers in workforce and asset development are reduced

**Youth Success**
- **RESULT 1** Youth have career readiness skills and a clear career trajectory in middle and high school
- **RESULT 2** Schools and districts adopt research-based community school model

**Mechanism to Achieve these Results**
- **INVESTMENTS**
  - Cohorts
  - Direct Funding
  - Funder collaborative
- **UNITED WAY SUNCOAST PROGRAMS**
  - Alignment with priorities
- **POLICY, ADVOCACY, AND PARTICIPATION**

**Additional Area of Need**
**TRANSPORTATION AND HOUSING**

*Direct investments to be made by United Way Suncoast to external organizations, collaboratives or initiatives in FY21*
2020 Investment Application Process

United Way Suncoast is seeking applications for funding in our focus areas of early learning, financial stability, and youth success with an emphasis on our priority population, ALICE.

ALICE is an acronym that stands for Asset Limited, Income Constrained, Employed. The ALICE population represents hardworking, and yet struggling residents who have little or no savings and are one emergency from falling into poverty. You can find more information on ALICE at www.unitedforalice.com/florida

Our investment streams are open to any eligible human services agency and are competitive. Please thoroughly read these guidelines before applying.

There are eight available funding streams across our five-county footprint. Each funding stream is linked to a specific priority area and target population. Please be sure to read these guidelines thoroughly before you apply for funding. The available streams are as follows:

**Hillsborough and Pinellas Counties**
1. Early Learning Investment Stream
2. Workforce Development Investment Stream
3. Asset Development Investment Stream
4. Youth Success Investment Stream

**Manatee County**
1. Early Learning Investment Stream – The Big Plan

**Sarasota County**
1. Early Learning Investment Stream
2. Financial Stability Investment Stream

**DeSoto County**
1. Early Learning Investment Stream
## Regional Investment Process Timeline

<table>
<thead>
<tr>
<th>Action</th>
<th>Important Dates</th>
</tr>
</thead>
<tbody>
<tr>
<td>Letter of Intent (LOI) for Funding</td>
<td>Opens: January 7 at 9:00 AM</td>
</tr>
<tr>
<td></td>
<td>Closes: January 21 at 5:00 PM</td>
</tr>
<tr>
<td>Unsuccessful LOI applicants notified</td>
<td>February, 2020</td>
</tr>
<tr>
<td>Request for Proposal – Invite only</td>
<td>Invite: February 10 at 9:00 AM</td>
</tr>
<tr>
<td></td>
<td>Closes: March 2 at 5:00 PM</td>
</tr>
<tr>
<td>Staff Q &amp; A – RFP Submissions</td>
<td>February 11 – February 20, 2020</td>
</tr>
<tr>
<td>Agency in Person Meetings</td>
<td>Week of March 30 – April 3 &amp; Week of April 6 – 10, 2020</td>
</tr>
<tr>
<td>Board Recommendations</td>
<td>May 2020</td>
</tr>
<tr>
<td>Agencies Notified</td>
<td>June 2020</td>
</tr>
<tr>
<td>Partnership Agreements and Updated Projections</td>
<td>June 2020</td>
</tr>
<tr>
<td>Mid Year Report</td>
<td>Opens: January 4, 2021</td>
</tr>
<tr>
<td></td>
<td>Closes: January 25, 2021</td>
</tr>
<tr>
<td>End of Year Report</td>
<td>Opens: July 12, 2021</td>
</tr>
<tr>
<td></td>
<td>Closes: August 9, 2021</td>
</tr>
</tbody>
</table>
How to Apply

All applications and required supporting documentation will be submitted through United Way Suncoast’s online portal – E-CImpact.

The 2020 application process is a multi-step process as follows:

1. United Way Suncoast will release a Letter of Intent (LOI). This is to be completed in E-CImpact. LOIs will be reviewed to determine if an organization is invited to complete a more comprehensive application.

2. Agencies that meet eligibility criteria and that align with United Way Suncoast’s priorities will be invited to submit a Request for Proposal (RFP) in E-CImpact.

Step 1: Login or sign up to United Way Suncoast’s Grant Portal – E-CImpact
- Use the link provided to open the agency portal page to log in or sign up.
- Set up your agency account. This will include a summary, agency mission and key contacts. If your agency already has an account, sign in accordingly.

Step 2: Find Open Investment Streams in the System
- Once you have logged in or signed up, you will find all open funding streams on the left-hand tool bar.

Step 3: Start Letter of Intent (LOI) Process on January 7, 2020 at 9:00 AM
- All eligible agencies are welcome to submit an LOI in one or more funding stream. You may attach multiple projects or programs to an LOI submission.
- If you are applying in a different focus area, your agency will need to submit an LOI for each.
- You are required to submit your most recent audited financials or compilation of financial statements. Please see specific eligibility for specified investment stream

Step 4: Select “create new project or program”
- You will see a button in the middle right or top right of your screen to add the title of your project or program. Please click this to add the name of project or program you are seeking support. You may apply for more than one program and add to your LOI.
Step 5: Complete LOI by the deadline – January 21, 2020 at 5:00 PM

- This investment process is all online, including submission of all required documents and supporting documentation. Please DO NOT send any hard copies to United Way Suncoast. If you miss the deadline, your agency’s LOI will NOT be considered.

Step 6: Request for Proposal (RFP) Invitation

- If your agency is invited to submit an RFP, you will be notified by United Way Suncoast via email. The RFP process will also be in E-Climpact. Your agency information will carry over from the LOI process.
- If your agency is not invited to submit in our RFP process, you will be notified via email in February 2020.

Step 7: Staff Questions

- All agencies who are invited to submit an RFP will have an opportunity to make an appointment for a phone call with a United Way Suncoast staff person to ask specific questions about their application or program. Agencies will be notified of available time slots on February 10, 2020 and will need to schedule their call time electronically.

Step 8: Agency In-Person Meetings

- All agencies who submit an RFP will be asked to come to a regional United Way Suncoast office for an in-person meeting with the review panel. Agencies will be notified via email.

If your agency has any questions about the process or needs technical assistance, please contact: communityinvestments@uwsuncoast.org
Hillsborough and Pinellas Counties Investment Streams
Early Learning Investment Stream – Hillsborough and Pinellas Counties

Overview
The Early Learning Investment Stream – Hillsborough and Pinellas Counties supports programs or initiatives in Hillsborough and/or Pinellas Counties that align with the Campaign for Grade-Level Reading. Agencies applying to provide programs for families or early learning providers serving birth to three-year-olds should read and be familiar the initiative, Talk With Me Baby.

The three community results for this funding stream are the following:

Result 1: Children enter Kindergarten ready to learn (Birth through Pre-Kindergarten)
Result 2: Children read on grade level by 3rd grade (Kindergarten through Elementary School)
Result 3: Barriers to Kindergarten readiness and children reading by 3rd grade are reduced

Funding Opportunities
• We anticipate that funding for a recommended program in this funding stream will range between $50,000 - $250,000
• Agencies should request funds for what they need in order for the program to be successful
• Agencies that need less than the specified range are still encouraged to apply
• Agencies that are seeking more than this range will need to show how additional funds will create significant impact
• Agencies that apply jointly with other agencies may apply for more than the specified range
• Funds requested may only cover up to 70 percent of a program budget or up to 20 percent of their organizational budget

Target Population
This funding stream will support programs and initiatives that serve children birth through 5th grade and their families in Hillsborough and Pinellas Counties with an emphasis on the ALICE population and United Way Suncoast’s priority neighborhoods.

Priority Neighborhoods
Eligible agencies will be asked to demonstrate how their programs align with our placed based work and account for the support needed for our ALICE families.

The neighborhoods that will take priority for this funding stream include the following:
### Priority Neighborhoods

<table>
<thead>
<tr>
<th>Seminole Heights</th>
</tr>
</thead>
<tbody>
<tr>
<td>Sulphur Springs</td>
</tr>
<tr>
<td>Campbell Park</td>
</tr>
<tr>
<td>North Greenwood</td>
</tr>
</tbody>
</table>

### Early Learning Results and Targets

All agencies who are seeking support must choose at least one result and one target to report on during the timing of the investment. Agencies may choose more than one result and more than one target.

<table>
<thead>
<tr>
<th>Results</th>
<th>Targets</th>
</tr>
</thead>
</table>
| Children enter Kindergarten ready to learn (Birth through Pre-Kindergarten) | • Increase the number and percent of children who demonstrate age appropriate communication, vocabulary and/or other early literacy skills or progress  
• Increase the number and percent of children who demonstrate age appropriate social-emotional skills needed to function in a school setting or progress  
• Increase the number and percent of families who demonstrate appropriate knowledge of and/or engagement in their child’s development |
| Children read on grade level by 3rd grade (Kindergarten through Elementary School) | • Increase the number and percent of students who read on grade level or demonstrate progress  
• Increase the number and percent of students who improve specific reading skills -comprehension, fluency, vocabulary and phonemic awareness  
• Increase the number and percent of students who maintain their academic skills (i.e., no summer slide) during the summer |
| Barriers to Kindergarten readiness and children reading by 3rd grade are reduced | • Increase the number and percent of children/students who receive an increased amount of support for asthma, dental, vision and hearing issues  
• Increase the number and percent of children/students who receive an increased amount of nutritious food |

|  |  |

### Early Learning Measurement Tools

At the time of application, agencies must submit their preferred measurement tool to be used to collect data for each chosen result and target. Agencies must submit their measurement tool for approval by United Way Suncoast. It highly is recommended that agencies use a reliable and validated tool for data collection.

### Eligibility

To be eligible, your organization must:

- Be recognized as a 501 (c)(3) tax-exempt nonprofit organization, according to the Internal Revenue Code
- Benefit people in Hillsborough and/or Pinellas counties
- Conduct an independent audit on an annual basis or provide compilation of financial statements for operational budgets under $500,000
- Be an established non-profit organization running for at least 3 years or have an established non-profit organization serving as the fiscal agent
- Have at least one full time staff person
- Align with United Way Suncoast’s community impact priorities
Grantee Requirements
All successful grantees must adhere to these requirements:

- Meet with staff in June 2020 to discuss projections and reporting
- Submit mid year and end of year report on time
- Attend specified United Way Suncoast, neighborhood specific or community meetings as detailed in their grant agreement
- Collect specified demographic information including zip code information on the clients being served

Investment Criteria
Agencies who are invited to apply for the Request for Proposal process will be assessed in the following categories:

- Agency Overview
- Program and Plan
- Community Need
- Program Alignment
- Priority Neighborhoods
- Priority Population
- Collaboration
- Program Results
- Program Budget

Required Supporting Documentation
All agencies at the time of application must submit the following as attachments in E-Cimpact:

- Form 990 – Return of Organization Exempt Income Tax
- 501(c)(3) Certification
- Most recent financial audit or compilation of financial statements if operational budget is under $500,000
- Organization Budget (in any format)
- Board Roster (United Way Suncoast template only)
- Written confirmation of non-profit fiscal agent support (if applicable)*
- Proof of established collaborative or partnerships (if applicable)

*Agency’s serving as another agency’s fiscal agent may be required to submit the same supporting documents as primary applicant
Important Materials
It is advised that agencies should read and be familiar with the following strategic documents:

- The ALICE Report
- Campaign for Grade-Level Reading Initiative
- Talk With Me Baby Initiative
- Tampa Bay Partnership – Regional Competitiveness Report
Workforce Development Investment Stream – Hillsborough and Pinellas Counties

Overview
The Workforce Development Stream – Hillsborough and Pinellas Counties supports programs or initiatives in Hillsborough and/or Pinellas Counties that help individuals obtain and keep employment. The Workforce Development Stream is under the umbrella of United Way Suncoast’s focus on financial stability.

The two community results for this funding stream are the following:

Result 1: Individuals obtain and keep employment that pays a family-sustaining wage
Result 2: Barriers in workforce development are reduced

Funding Opportunities
• We anticipate that funding for a recommended program in this funding stream will range between $50,000 - $250,000
• Agencies should request funds for what they need in order for the program to be successful
• Agencies that need less than the specified range are still encouraged to apply
• Agencies that are seeking more than this range will need to show how additional funds will create significant impact
• Agencies that apply jointly with other agencies may apply for more than the specified range
• Funds requested may only cover up to 70 percent of a program budget or up to 20 percent of their organizational budget

Target Population
This funding stream will support programs and initiatives that serve individuals over the age of 18 in Hillsborough and Pinellas Counties with an emphasis on the ALICE population and United Way Suncoast’s priority neighborhoods.

Priority Neighborhoods
Eligible agencies will be asked to demonstrate how their programs align with our placed based work and account for the support needed for our ALICE families.

The neighborhoods that will take priority for this funding stream include the following:
**Priority Neighborhoods**

Sulphur Springs  
Campbell Park  
North Greenwood

**Workforce Development Results and Targets**

All agencies who are seeking support must choose at least one result and one target to report on during the timing of the investment. Agencies may choose more than one result and more than one target.

<table>
<thead>
<tr>
<th>Results</th>
<th>Targets</th>
</tr>
</thead>
</table>
| **Result 1: Individuals obtain and keep employment that pays a family-sustaining wage** | • Increase the number and percent of Individuals placed in jobs  
• Increase the number and percent of Individuals that retain job in 6 months  
• Increase the number and percent of Individuals that retain job in 12 months  
• Increase the number and percent of Individuals who improve essential-skills behaviors  
• Increase the number and percent of Individuals earning certificates or higher education degrees  
• Increase the number and percent Individuals earning job-seeking skills |

<table>
<thead>
<tr>
<th>Result 2: Barriers in the workforce development are reduced</th>
<th>Targets</th>
</tr>
</thead>
</table>
|                                                          | • Increase the number and percent of individuals to gain access to nutritious food  
• Increase the number and percent of individuals to gain access to identified legal supports |

**Financial Stability Measurement Tools**

At the time of application, agencies must submit their preferred measurement tool to be used to collect data for each chosen result and target. Agencies must submit their measurement tool for approval by United Way Suncoast. It highly is recommended that agencies use a reliable and validated tool for data collection.
Eligibility
To be eligible, your organization must:

- Be recognized as a 501 (c)(3) tax-exempt nonprofit organization, according to the Internal Revenue Code
- Benefit people in the Hillsborough and/or Pinellas counties
- Conduct an independent audit on an annual basis or provide compilation of financial statements for operational budgets under $500,000
- Be an established non-profit organization running for at least 3 years or have an established non-profit organization serving as the fiscal agent
- Have at least one full time staff person
- Align with United Way Suncoast’s community impact priorities

Grantee Requirements
All successful grantees must adhere to these requirements:

- Meet with staff in June 2020 to discuss projections and reporting
- Submit mid year and end of year report on time
- Attend specified United Way Suncoast, neighborhood specific or community meetings as detailed in their grant agreement
- Collect specified demographic information including zip code information on the clients being served

Investment Criteria
Agencies who are invited to apply for the Request for Proposal process will be assessed in the following categories:

- Agency Overview
- Program and Plan
- Community Need
- Program Alignment
- Priority Neighborhoods
- Priority Population
- Collaboration
- Program Results
- Program Budget

Required Supporting Documentation
All agencies at the time of application must submit the following as attachments in E-CImpact:
• Form 990 – Return of Organization Exempt Income Tax
• 501(c)(3) Certification
• Most recent financial audit or compilation of financial statements if operational budget is under $500,000
• Organization Budget (in any format)
• Board Roster (United Way Suncoast template only)
• Written confirmation of non-profit fiscal agent support (if applicable)*
• Proof of established collaborative or partnerships (if applicable)

*Agency’s serving as another agency’s fiscal agent may be required to submit the same supporting documents as primary applicant

**Important Materials**
It is advised that agencies should read and be familiar with the following strategic documents:
• The ALICE Report
• Tampa Bay Partnership – Regional Competitiveness Report
• Ideas 42 - Poverty Interrupted
Asset Development Investment Stream – Hillsborough and Pinellas Counties

Overview
The Asset Development Stream – Hillsborough and Pinellas Counties supports programs or initiatives in Hillsborough and/or Pinellas Counties that help individuals sustain their assets. The Asset Development Stream is under the umbrella of United Way Suncoast’s focus on financial stability.

The two community results for this funding stream are the following:

Result 1: Individuals keep and sustain their assets including access to benefits, safe and affordable banking, and sound financial knowledge
Result 2: Barriers in asset development are reduced

Funding Opportunities
- We anticipate that funding for a recommended program in this funding stream will range between $50,000 - $250,000
- Agencies should request funds for that they need in order for the program to be successful
- Agencies that need less than the specified range are still encouraged to apply
- Agencies that are seeking more than this range will need to show how additional funds will create significant impact
- Agencies that apply jointly with other agencies may apply for more than the specified range
- Funds requested may only cover up to 70 percent of a program budget or up to 20 percent of their organizational budget

Target Population
This funding stream will support programs and initiatives that serve individuals over the age of 18 in Hillsborough and Pinellas Counties with an emphasis on the ALICE population and United Way Suncoast’s priority neighborhoods.

Priority Neighborhoods
Eligible agencies will be asked to demonstrate how their programs align with our placed based work and account for the support needed for our ALICE families.

The neighborhoods that will take priority for this funding stream include the following:
**Priority Neighborhoods**

<table>
<thead>
<tr>
<th>Sulphur Springs</th>
</tr>
</thead>
<tbody>
<tr>
<td>Campbell Park</td>
</tr>
<tr>
<td>North Greenwood</td>
</tr>
</tbody>
</table>

**Asset Development Results and Targets**

All agencies who are seeking support must choose at least one result and one target to report on during the timing of the investment. Agencies may choose more than one result and more than one target.

<table>
<thead>
<tr>
<th>Results</th>
<th>Targets</th>
</tr>
</thead>
</table>
| **Result 1: Individuals keep and sustain their assets including access to benefits, safe and affordable banking, and sound financial knowledge** | • Increase the number and percent of Individuals who have completed FAFSA application  
• Increase the number and percent of Individuals who have completed SNAP or other benefit applications  
• Increase the number and percent of Individuals who have received EITC / CTC  
• Increase the number and percent of Bank On certified checking accounts opened  
• Increase the number and percent of individuals banked  
• Increase the number and percent of Individuals who have saved at least $500 in their savings account  
• Increase the number and percent Individuals who demonstrate improvement in financial behaviors  
• Increase the number and percent of Individuals who raise their credit score |
| **Result 2: Barriers in asset development are reduced**                 | • Increase the number and percent of individuals to gain access to nutritious food  
• Increase the number and percent of individuals to gain access to identified legal supports |
Financial Stability Measurement Tools
At the time of application, agencies must submit their preferred measurement tool to be used to collect data for each chosen result and target. Agencies must submit their measurement tool for approval by United Way Suncoast. It highly is recommended that agencies use a reliable and validated tool for data collection.

Eligibility
To be eligible, your organization must:

- Be recognized as a 501 (c)(3) tax-exempt nonprofit organization, according to the Internal Revenue Code
- Benefit people in the Hillsborough and/or Pinellas counties
- Conduct an independent audit on an annual basis or provide compilation of financial statements for operational budgets under $500,000
- Be an established non-profit organization running for at least 3 years or have an established non-profit organization serving as the fiscal agent
- Have at least one full time staff person
- Align with United Way Suncoast’s community impact priorities

Grantee Requirements
All successful grantees must adhere to these requirements:

- Meet with staff in June 2020 to discuss projections and reporting
- Submit mid year and end of year report on time
- Attend specified United Way Suncoast, neighborhood specific or community meetings as detailed in their grant agreement
- Collect specified demographic information including zip code information on the clients being served

Investment Criteria
Agencies who are invited to apply for the Request for Proposal process will be assessed in the following categories:

- Agency Overview
- Program and Plan
- Community Need
- Program Alignment
- Priority Neighborhoods
- Priority Population
- Collaboration
• Program Results
• Program Budget

Required Supporting Documentation
All agencies at the time of application must submit the following as attachments in E-ClImpact:

• Form 990 – Return of Organization Exempt Income Tax
• 501(c)(3) Certification
• Most recent financial audit or compilation of financial statements if operational budget is under $500,000
• Organization Budget (in any format)
• Board Roster (United Way Suncoast template only)
• Written confirmation of non-profit fiscal agent support (if applicable)*
• Proof of established collaborative or partnerships (if applicable)

*Agency’s serving as another agency’s fiscal agent may be required to submit the same supporting documents as primary applicant.

Important Materials
It is advised that agencies to should read and be familiar with the following strategic documents:

• The ALICE Report
• Tampa Bay Partnership – Regional Competitiveness Report
• Ideas 42 - Poverty Interrupted
Youth Success Investment Stream – Hillsborough and Pinellas Counties

Overview

The Youth Success Investment Stream – Hillsborough and Pinellas County supports programs or initiatives in Hillsborough and/or Pinellas Counties to prepare youth for career readiness and a clear career trajectory in middle and high school.

The community result for this funding stream is as follows:

Result 1: Youth have career readiness skills and a clear career trajectory in middle and high school.

Funding Opportunities

- We anticipate that funding for a recommended program in this funding stream will range between $50,000 - $250,000
- Agencies should request funds for what they need in order for the program to be successful
- Agencies that need less than the specified range are still encouraged to apply
- Agencies that are seeking more than this range will need to show how additional funds will create significant impact
- Agencies that apply jointly with other agencies may apply for more than the specified range
- Funds requested may only cover up to 70 percent of a program budget or up to 20 percent of their organizational budget

Target Population

This funding stream will support programs and initiatives that serve youth ages 10 – 18 in Hillsborough and Pinellas Counties with an emphasis on the ALICE population, and United Way Suncoast’s priority neighborhoods.

Priority Neighborhoods

Eligible agencies will be asked to demonstrate how their programs align with our placed based work and account for the support needed for our ALICE families.

The neighborhoods that take priority for this funding stream include the following:
Priority Neighborhoods

<table>
<thead>
<tr>
<th>Sulphur Springs</th>
</tr>
</thead>
<tbody>
<tr>
<td>Campbell Park</td>
</tr>
<tr>
<td>North Greenwood</td>
</tr>
</tbody>
</table>

Youth Success Results and Targets

All agencies who are seeking support must choose at least one result and one target to report on during the timing of the investment. Agencies may choose more than one result and more than one target.

<table>
<thead>
<tr>
<th>Results</th>
<th>Targets</th>
</tr>
</thead>
<tbody>
<tr>
<td>Youth have career readiness skills and a clear career trajectory in middle and high school</td>
<td>• Increase the number and percent of youth who gain work experience that matches interests and abilities (e.g. internships or jobs)</td>
</tr>
<tr>
<td></td>
<td>• Increase the number and percent of youth who demonstrate proficiency in essential skills or progress</td>
</tr>
<tr>
<td></td>
<td>• Increase the number and percent of youth who acquire education and training that enables them to attain marketable skills that lead to steady employment and career pathways</td>
</tr>
<tr>
<td></td>
<td>• Increase the number and percent of youth who complete a FAFSA application</td>
</tr>
<tr>
<td></td>
<td>• Increase the number and percent of youth who report satisfaction with their work experience *</td>
</tr>
<tr>
<td></td>
<td>• Increase the number and percent of employers who report satisfaction with youth success programming *</td>
</tr>
</tbody>
</table>

* These are secondary targets. You may only choose one of these targets if you have chosen one of the first three targets as part of your application.

Youth Success Measurement Tools

At the time of application, agencies must submit their preferred measurement tool to be used to collect data for each chosen result and target. Agencies must submit their measurement tool for approval by United Way Suncoast. It is highly recommended that agencies use a reliable and validated tool for data collection.
Eligibility
To be eligible, your organization must:

- Be recognized as a 501 (c)(3) tax-exempt nonprofit organization, according to the Internal Revenue Code
- Benefit people in the Hillsborough or Pinellas counties
- Conduct an independent audit on an annual basis or provide compilation of financial statements for operational budgets under $500,000
- Be an established non-profit organization running for at least 3 years or have an established non-profit organization serving as agency’s fiscal agent
- Have least one full time staff person
- Align with United Way Suncoast’s community impact priorities

Grantee Requirements
All successful grantees must adhere to these requirements:

- Meet with staff in June 2020 to discuss projections and reporting
- Submit mid year and end of year report on time
- Attend specified United Way Suncoast, neighborhood specific or community meetings as detailed in their grant agreement
- Collect specified demographic information including zip code information on the clients being served

Investment Criteria
Agencies who are invited to apply for the Request for Proposal process will be assessed in the following categories:

- Agency Overview
- Program and Plan
- Community Need
- Program Alignment
- Priority Neighborhoods
- Priority Population
- Collaboration
- Program Results
- Program Budget
Required Supporting Documentation

All agencies at the time of application must submit the following as attachments in E-CImpact:

- Form 990 – Return of Organization Exempt Income Tax
- 501(c)(3) Certification
- Most recent financial audit or compilation of financial statements if operational budget is under $500,000
- Organization Budget (in any format)
- Board Roster (United Way Suncoast template only)
- Written confirmation of non-profit fiscal agent support (if applicable)*
- Proof of established collaborative or partnerships (if applicable)

*Agency’s serving as another agency’s fiscal agent may be required to submit the same supporting documents as primary applicant

Important Materials

It is advised that agencies should read and be familiar with the following strategic documents:

- The ALICE Report
- Tampa Bay Partnership – Regional Competitiveness Report
- Ideas 42 - Poverty Interrupted
- The Cities for Financial Empowerment Fund – Summer Jobs connect: Building Sustainable Banking and Savings Programs in Summer Youth Employment
Manatee Investment Streams
Early Learning Investment Stream – The Big Plan in Manatee County

Overview
The Early Learning Investment Stream – The Big Plan in Manatee County supports programs and initiatives in Manatee County that align with the Suncoast Campaign for Grade-Level Reading and The Big Plan.

The three community results for this funding stream are the following:

Result 1: Children enter Kindergarten ready to learn (Birth through Pre-Kindergarten)
Result 2: Children read on grade level by 3rd grade (Kindergarten through Elementary School)
Result 3: Barriers to Kindergarten readiness and children reading by 3rd grade are reduced

Funding Opportunities
- We anticipate that funding for a recommended program in this funding stream will range between $10,000 - $60,000
- Agencies should request funds for what they need in order for the program to be successful
- Agencies that need less than the specified range are still encouraged to apply
- Agencies that are seeking more than this range will need to show how additional funds will create significant impact
- Agencies that apply jointly with other agencies may apply for more than the specified range

Target Population
This funding stream will support programs and initiatives that serve children ages 0 – 9 attending the identified 10 title I schools and their families who live in the schools’ attendance zones as part of The Big Plan in Manatee County.

Priority Schools and School Attendance Zones
Eligible agencies will be asked to demonstrate how their program aligns with The Big Plan and how ALICE families will be served in the following schools and their corresponding attendance zones:

<table>
<thead>
<tr>
<th>Priority Elementary Schools</th>
</tr>
</thead>
<tbody>
<tr>
<td>Ballard Elementary School</td>
</tr>
<tr>
<td>Blackburn Elementary School</td>
</tr>
<tr>
<td>Daughtrey Elementary School</td>
</tr>
<tr>
<td>Manatee Elementary School</td>
</tr>
</tbody>
</table>
You can find more information on school attendance zones [HERE](#).

**Early Learning Results and Targets**

All agencies who are seeking support must choose at least one result and one target to report on during the timing of the investment. Agencies may choose more than one result and more than one target.

<table>
<thead>
<tr>
<th>Results</th>
<th>Targets</th>
</tr>
</thead>
<tbody>
<tr>
<td>Children enter Kindergarten ready to learn (Birth through Pre-Kindergarten)</td>
<td>• Increase the number and percent of children who demonstrate age appropriate communication, vocabulary and/or other early literacy skills or progress</td>
</tr>
<tr>
<td></td>
<td>• Increase the number and percent of children who demonstrate age appropriate social-emotional skills needed to function in a school setting or progress</td>
</tr>
<tr>
<td></td>
<td>• Increase the number and percent of families who demonstrate appropriate knowledge of and/or engagement in their child’s development</td>
</tr>
<tr>
<td>Children read on grade level by 3rd grade (Kindergarten through Elementary School)</td>
<td>• Increase the number and percent of students who read on grade level or demonstrate progress</td>
</tr>
<tr>
<td></td>
<td>• Increase the number and percent of students who improve specific reading skills --comprehension, fluency, vocabulary and phonemic awareness</td>
</tr>
<tr>
<td></td>
<td>• Increase the number and percent of students who maintain their...</td>
</tr>
</tbody>
</table>
academic skills (i.e., no summer slide) during the summer
- Increase the number and percent of students who display age appropriate social-emotional skills needed to function in a school setting or demonstrate progress
- Increase the number and percent of students who missed 10% or less of school each month
- Increase the number and percent of families who demonstrate appropriate knowledge of and/or engagement in their child’s development

Barriers to Kindergarten readiness and children reading by 3rd grade are reduced
- Increase the number and percent of children/students who receive an increased amount of support for asthma, dental, vision and hearing issues
- Increase the number and percent of children/students who receive an increased amount of nutritious food

### Early Learning Measurement Tools
At the time of application, agencies must submit their preferred measurement tool to be used to collect data for each chosen result and target. Agencies must submit their measurement tool for approval by United Way Suncoast. It is highly recommended that agencies use a reliable and validated tool for data collection.

### Eligibility
To be eligible, your organization must:

- Be recognized as a 501 (c)(3) tax-exempt nonprofit organization, according to the Internal Revenue Code
- Benefit people in Manatee County
- Conduct an independent audit on an annual basis or provide compilation of financial statements for operational budgets under $500,000
- Be an established non-profit organization running for at least 3 years or have an established non-profit organization serving as agency’s fiscal agent
• Have least one full-time staff person
• Align with United Way Suncoast’s community impact priorities

Grantee Requirements
All successful grantees must adhere to these requirements:

• Meet with staff in June 2020 to discuss projections and reporting
• Submit mid year and end of year report on time
• Attend specified United Way Suncoast, neighborhood specific or community meetings as detailed in their grant agreement
• Collect specified demographic information including zip code information on the community members being served

Investment Criteria
Agencies who are invited to apply for the Request for Proposal process will be assessed in the following categories:

• Agency Overview
• Program and Plan
• Community Need
• Program Alignment
• Priority Neighborhoods
• Priority Population
• Collaboration
• Program Results
• Program Budget

Required Supporting Documentation
All agencies at the time of application must submit the following as attachments in E-CImpact:

• Form 990 – Return of Organization Exempt Income Tax
• 501(c)(3) Certification
• Most recent financial audit or compilation of financial statements if operational budget is under $500,000
• Organization Budget (in any format)
• Board Roster (United Way Suncoast template only)
• Written confirmation of non-profit fiscal agent support (if applicable)*
• Proof of established collaborative or partnerships (if applicable)

*Agency’s serving as another agency’s fiscal agent may be required to submit the same supporting documents as primary applicant
Important Materials

It is advised that agencies should read and be familiar with the following strategic documents:

- The ALICE Report
- Suncoast Campaign for Grade-Level Reading
- The Big Plan Story Map
Sarasota County Investment Streams
Early Learning Investment Stream – Sarasota County

Overview
The Early Learning Investment Stream – Sarasota County supports programs or initiatives in Sarasota County that align with the Suncoast Campaign for Grade-Level Reading.

The three community results for this funding stream are the following:

Result 1: Children enter Kindergarten ready to learn (Birth through Pre-Kindergarten)
Result 2: Children read on grade level by 3rd grade (Kindergarten through Elementary School)
Result 3: Barriers to Kindergarten readiness and children reading by 3rd grade are reduced

Funding Opportunities
- We anticipate that funding for a recommended program in this funding stream will range between $40,000 - $100,000
- Agencies should request funds for what they need in order for the program to be successful
- Agencies that need less than the specified range are still encouraged to apply
- Agencies that are seeking more than this range will need to show how additional funds will create significant impact
- Agencies that apply jointly with other agencies may apply for more than the specified range

Target Population
This funding stream will support programs and initiatives that serve children ages 0 – 9 and their families in Sarasota County with an emphasis on the ALICE population.

Priority Neighborhoods
Eligible agencies will be asked to demonstrate how their programs align with our placed based work and account for the support needed for our ALICE families in our priority zip codes.

The neighborhood that will take priority for this funding stream include the following:

<table>
<thead>
<tr>
<th>Priority Neighborhoods</th>
</tr>
</thead>
<tbody>
<tr>
<td>North Sarasota</td>
</tr>
</tbody>
</table>
Early Learning Results and Targets
All agencies who are seeking support must choose at least one result and one target to report on during the timing of the investment. Agencies may choose more than one result and more than one target.

<table>
<thead>
<tr>
<th>Results</th>
<th>Targets</th>
</tr>
</thead>
</table>
| Children enter Kindergarten ready to learn (Birth through Pre-Kindergarten) | • Increase the number and percent of children who demonstrate age appropriate communication, vocabulary and/or other early literacy skills or progress  
• Increase the number and percent of children who demonstrate age appropriate social-emotional skills needed to function in a school setting or progress  
• Increase the number and percent of families who demonstrate appropriate knowledge of and/or engagement in their child’s development |
| Children read on grade level by 3rd grade (Kindergarten through Elementary School) | • Increase the number and percent of students who read on grade level or demonstrate progress  
• Increase the number and percent of students who improve specific reading skills --comprehension, fluency, vocabulary and phonemic awareness  
• Increase the number and percent of students who maintain their academic skills (i.e., no summer slide) during the summer  
• Increase the number and percent of students who display age appropriate social-emotional skills needed to function in a school setting or demonstrate progress  
• Increase the number and percent of students who missed 10 % or less of school each month |
• Increase the number and percent of families who demonstrate appropriate knowledge of and/or engagement in their child’s development

| Barriers to Kindergarten readiness and children reading by 3rd grade are reduced | • Increase the number and percent of children/students who receive an increased amount of support for asthma, dental, vision and hearing issues
  • Increase the number and percent of children/students who receive an increased amount of nutritious food |

**Early Learning Measurement Tools**
At the time of application, agencies must submit their preferred measurement tool to be used to collect data for each chosen result and target. Agencies must submit their measurement tool for approval by United Way Suncoast. It is highly recommended that agencies use a reliable and validated tool for data collection.

**Eligibility**
To be eligible, your organization must:

- Be recognized as a 501 (c)(3) tax-exempt nonprofit organization, according to the Internal Revenue Code
- Benefit people in Sarasota County
- Conduct an independent audit on an annual basis or provide compilation of financial statements for operational budgets under $500,000
- Be an established non-profit organization running for at least 3 years or have an established non-profit organization serving as the agency’s fiscal agent
- Have at least one full time staff person
- Align with United Way Suncoast’s community impact priorities

**Grantee Requirements**
All successful grantees must adhere to these requirements:

- Meet with staff in June 2020 to discuss projections and reporting
- Submit mid year and end of year report on time
- Attend specified United Way Suncoast, neighborhood specific or community meetings as detailed in their grant agreement
• Collect specified demographic information including zip code information on the clients being served

Investment Criteria
Agencies who are invited to apply for the Request for Proposal process will be assessed in the following categories:

• Agency Overview
• Program and Plan
• Community Need
• Program Alignment
• Priority Neighborhoods
• Priority Population
• Collaboration
• Program Results
• Program Budget

Required Supporting Documentation
All agencies at the time of application must submit the following as attachments in E-CImpact:

• Form 990 – Return of Organization Exempt Income Tax
• 501(c)(3) Certification
• Most recent financial audit or compilation of financial statements if operational budget is under $500,000
• Organization Budget (in any format)
• Board Roster (United Way Suncoast template only)
• Written confirmation of non-profit fiscal agent support (if applicable)*
• Proof of established collaborative or partnerships (if applicable)

*Agency’s serving as another agency’s fiscal agent may be required to submit the same supporting documents as primary applicant

Important Materials
It is advised that agencies to should read and be familiar with the following strategic documents:

• The ALICE Report
• Suncoast Campaign for Grade-Level Reading
Financial Stability Investment Stream – Sarasota County

Overview
The Financial Stability Stream – Sarasota supports programs or initiatives in Sarasota that help individuals obtain and keep employment and sustain their assets. The three community results for this funding stream are the following:

Result 1: Individuals obtain and keep employment that pays a family-sustaining wage
Result 2: Individuals keep and sustain their assets including access to benefits, safe and affordable banking, and sound financial knowledge
Result 3: Barriers in the workforce and asset development are reduced

Funding Opportunities
- We anticipate that funding for a recommended program in this funding stream will range between $40,000 - $70,000
- Agencies should request funds for what they need in order for the program to be successful
- Agencies that need less than the specified range are still encouraged to apply
- Agencies that are seeking more than this range will need to show how additional funds will create significant impact
- Agencies that apply jointly with other agencies may apply for more than the specified range

Target Population
This funding stream will support programs and initiatives that serve individuals over the age of 18 in Sarasota County with an emphasis on the ALICE population, and United Way Suncoast’s priority neighborhoods.

Priority Neighborhoods
Eligible agencies will be asked to demonstrate how their programs align with our placed based work and account for the support needed for our ALICE families.

The neighborhoods that will take priority for this funding stream include the following:

<table>
<thead>
<tr>
<th>Priority Neighborhoods</th>
</tr>
</thead>
<tbody>
<tr>
<td>North Sarasota</td>
</tr>
</tbody>
</table>
**Financial Stability Results and Targets**
All agencies who are seeking support must choose at least one result and one target to report on during the timing of the investment. Agencies may choose more than one result and more than one target.

<table>
<thead>
<tr>
<th>Results</th>
<th>Targets</th>
</tr>
</thead>
</table>
| **Result 1: Individuals obtain and keep employment that pays a family-sustaining wage** | • Increase the number and percent of Individuals placed in jobs  
• Increase the number and percent of Individuals that retain job in 6 months  
• Increase the number and percent of Individuals that retain job in 12 months  
• Increase the number and percent of Individuals who improve essential-skills behaviors  
• Increase the number and percent of Individuals earning certificates or higher education degrees  
• Increase the number and percent of Individuals earning job-seeking skills |
| **Result 2: Individuals keep and sustain their assets including access to benefits, safe and affordable banking, and sound financial knowledge** | • Increase the number and percent of Individuals who have completed FAFSA application  
• Increase the number and percent of Individuals who have completed SNAP or other benefit applications  
• Increase the number and percent of Individuals who have received EITC / CTC  
• Increase the number and percent of Bank On certified checking accounts opened  
• Increase the number and percent of individuals banked  
• Increase the number and percent of Individuals who have saved at least $500 in their savings account  
• Increase the number and percent Individuals who demonstrate improvement in financial behaviors |
Increase the number and percent of individuals who raise their credit score

Increase the number and percent of individuals to gain access to nutritious food
Increase the number and percent of individuals to gain access to identified legal supports

Financial Stability Measurement Tools
At the time of application, agencies must submit their preferred measurement tool to be used to collect data for each chosen result and target. Agencies must submit their measurement tool for approval by United Way Suncoast. It highly is recommended that agencies use a reliable and validated tool for data collection.

Eligibility
To be eligible, your organization must:

- Be recognized as a 501 (c)(3) tax-exempt nonprofit organization, according to the Internal Revenue Code
- Benefit people in the Sarasota County
- Conduct an independent audit on an annual basis or provide compilation of financial statements for operational budgets under $500,000
- Be an established non-profit organization running for at least 3 years or have an established non-profit organization serving as agency’s fiscal agent
- Have least one full time staff person
- Align with United Way Suncoast’s community impact priorities

Grantee Requirements
All successful grantees must adhere to these requirements:

- Meet with staff in June 2020 to discuss projections and reporting
- Submit mid year and end of year report on time
- Attend specified United Way Suncoast, neighborhood specific or community meetings as detailed in their grant agreement
- Collect specified demographic information including zip code information on the clients being served
**Investment Criteria**

Agencies who are invited to apply for the Request for Proposal process will be assessed in the following categories:

- Agency Overview
- Program and Plan
- Community Need
- Program Alignment
- Priority Neighborhoods
- Priority Population
- Collaboration
- Program Results
- Program Budget

**Required Supporting Documentation**

All agencies at the time of application must submit the following as an attachment in E-ClImpact:

- Form 990 – Return of Organization Exempt Income Tax
- 501(c)(3) Certification
- Most recent financial audit or compilation of financial statements if operational budget is under $500,000
- Organization Budget (in any format)
- Board Roster (United Way Suncoast template only)
- Written confirmation of non-profit fiscal agent support (if applicable)*
- Proof of established collaborative or partnerships (if applicable)

*Agency’s serving as another agency’s fiscal agent may be required to submit the same supporting documents as primary applicant.

**Important Materials**

It is advised that agencies to should read and be familiar with the following strategic documents:

- The ALICE Report
- Ideas 42 - Poverty Interrupted
DeSoto County Investment Streams
Early Learning Investment Stream – DeSoto County

Overview
The Early Learning Investment Stream – DeSoto County supports programs or initiatives in DeSoto county that align with the Suncoast Campaign for Grade-Level Reading. The three community results for this funding stream are the following:

**Result 1:** Children enter Kindergarten ready to learn (Birth through Pre-Kindergarten)
**Result 2:** Children read on grade level by 3rd grade (Kindergarten through Elementary School)
**Result 3:** Barriers to Kindergarten readiness and children reading by 3rd grade are reduced

Funding Opportunities
- We anticipate that funding for a recommended program in this funding stream will range between **$10,000 - $30,000**
- Agencies should request funds for that they need in order for the program to be successful
- Agencies that need less than the specified range are still encouraged to apply
- Agencies that are seeking more than this range will need to show how additional funds will create significant impact
- Agencies that apply jointly with other agencies may apply for more than the specified range

Target Population
This funding stream will support programs and initiatives that serve children ages 0 – 9 and their families in DeSoto County with an emphasis on the ALICE population, United Way Suncoast’s priority neighborhoods and zip codes.

Priority Neighborhoods
Eligible agencies will be asked to demonstrate how their programs align with our placed based work and account for the support needed for our ALICE families.

The neighborhood that will take priority for this funding stream include the following:

<table>
<thead>
<tr>
<th>Priority Neighborhoods</th>
</tr>
</thead>
<tbody>
<tr>
<td>DeSoto</td>
</tr>
</tbody>
</table>
Early Learning Results and Targets

All agencies who are seeking support must choose at least one result and one target to report on during the timing of the investment. Agencies may choose more than one result and more than one target.

<table>
<thead>
<tr>
<th>Results</th>
<th>Targets</th>
</tr>
</thead>
</table>
| Children enter Kindergarten ready to learn (Birth through Pre-Kindergarten) | • Increase the number and percent of children who demonstrate age appropriate communication, vocabulary and/or other early literacy skills or progress
• Increase the number and percent of children who demonstrate age appropriate social-emotional skills needed to function in a school setting or progress
• Increase the number and percent of families who demonstrate appropriate knowledge of and/or engagement in their child’s development |
| Children read on grade level by 3rd grade (Kindergarten through Elementary School) | • Increase the number and percent of students who read on grade level or demonstrate progress
• Increase the number and percent of students who improve specific reading skills --comprehension, fluency, vocabulary and phonemic awareness
• Increase the number and percent of students who maintain their academic skills (i.e., no summer slide) during the summer
• Increase the number and percent of students who display age appropriate social-emotional skills needed to function in a school setting or demonstrate progress |
| Barriers to Kindergarten readiness and children reading by 3rd grade are reduced | • Increase the number and percent of students who missed 10% or less of school each month  
• Increase the number and percent of families who demonstrate appropriate knowledge of and/or engagement in their child’s development  
• Increase the number and percent of children/students who receive an increased amount of support for asthma, dental, vision and hearing issues  
• Increase the number and percent of children/students who receive an increased amount of nutritious food |

**Early Learning Measurement Tools**

At the time of application, agencies must submit their preferred measurement tool to be used to collect data for each chosen result and target. Agencies must submit their measurement tool for approval by United Way Suncoast. It is highly recommended that agencies use a reliable and validated tool for data collection.

**Eligibility**

To be eligible, your organization must:

- Be recognized as a 501 (c)(3) tax-exempt nonprofit organization, according to the Internal Revenue Code
- Benefit people in DeSoto County
- Conduct an independent audit on an annual basis or provide compilation of financial statements for operational budgets under $500,000
- Be an established non-profit organization running for at least 3 years or have an established non-profit organization serving as agency’s fiscal agent
- Have at least one full time staff person
- Align with United Way Suncoast’s community impact priorities

**Grantee Requirements**

All successful grantees must adhere to these requirements:

- Meet with staff in June 2020 to discuss projections and reporting
- Submit mid year and end of year report on time
• Attend specified United Way Suncoast, neighborhood specific or community meetings as detailed in their grant agreement
• Collect specified demographic information including zip code information on the clients being served

**Investment Criteria**
Agencies who are invited to apply for the Request for Proposal process will be assessed in the following categories:

• Agency Overview
• Program and Plan
• Community Need
• Program Alignment
• Priority Neighborhoods
• Priority Population
• Collaboration
• Program Results
• Program Budget

**Required Supporting Documentation**
All agencies at the time of application must submit the following as attachments in E-CImpact:

• 990 – Return of Organization Exempt Income Tax
• 501(c)(3) Certification
• Most recent financial audit or compilation of financial statements if operational budget is under $500,000
• Organization Budget (in any format)
• Board Roster (United Way Suncoast template only)
• Written confirmation of non-profit fiscal agent support (if applicable)*
• Proof of established collaborative or partnerships (if applicable)

*Agency’s serving as another agency’s fiscal agent may be required to submit the same supporting documents as primary applicant.

**Important Materials**
It is advised that agencies to should read and be familiar with the following strategic documents:

• The ALICE Report
• Suncoast Campaign for GradeLevel Reading
Regional Results and Targets (Appendix)

Early Learning Targets

Result 1: Children enter kindergarten ready to learn (Birth through Pre-Kindergarten)

Targets:
- Increase the number and percent of children who demonstrate age appropriate communication, vocabulary and/or other early literacy skills or progress
- Increase the number and percent of children who demonstrate age appropriate social-emotional skills needed to function in a school setting or progress
- Increase the number and percent of families who demonstrate appropriate knowledge of and/or engagement in their child’s development

Result 2: Children read on grade level by 3rd grade (Kindergarten through Elementary School)

Targets:
- Increase the number and percent of students who read on grade level or demonstrate progress
- Increase the number and percent of students who improve specific reading skills - comprehension, fluency, vocabulary and phonological awareness
- Increase the number and percent of students who maintain their academic skills (i.e., no summer slide) during the summer
- Increase the number and percent of students who display age appropriate social-emotional skills needed to function in a school setting or demonstrate progress
- Increase the number and percent of students who missed 10 % or less of school each month
- Increase the number and percent of families who demonstrate appropriate knowledge of and/or engagement in their child’s development

Result 3: Barriers to kindergarten readiness and children reading by 3rd grade are reduced

Targets:
- Increase the number and percent of children/students who receive an increased amount of support for asthma, dental, vision and hearing issues
• Increase the number and percent of children/students who receive an increased amount of nutritious food
Financial Stability

Workforce Development and Asset Building Targets

Result 1: Individuals obtain and keep employment that pays a family-sustaining wage

Targets:
- Increase the number and percent of Individuals placed in jobs
- Increase the number and percent of Individuals that retain job in 6 months
- Increase the number and percent of Individuals that retain job in 12 months
- Increase the number and percent of Individuals who improve essential-skills behaviors
- Increase the number and percent of Individuals earning certificates or higher education degrees
- Increase the number and percent Individuals earning job-seeking skills

Result 2: Individuals keep and sustain their assets including access to benefits, safe and affordable banking, and sound financial knowledge

Targets
- Increase the number and percent of Individuals who have completed FAFSA application
- Increase the number and percent of Individuals who have completed SNAP or other benefit applications
- Increase the number and percent of Individuals who have received EITC / CTC
- Increase the number and percent of Bank On certified checking accounts opened
- Increase the number and percent of individuals banked
- Increase the number and percent of Individuals who have saved at least $500 in their savings account
- Increase the number and percent Individuals who demonstrate improvement in financial behaviors
- Increase the number and percent of Individuals who raise their credit score

Result 3: Barriers in the workforce and asset are reduced

Targets
- Increase the number and percent of individuals to gain access to nutritious food
- Increase the number and percent of individuals to gain access to identified legal supports
Youth Success

Youth Success Targets

Result 1: Youth have career readiness skills and a clear career trajectory in middle and high school

Targets:
- Increase the number and percent of youth who gain work experience that matches interests and abilities (e.g. internships or jobs)
- Increase the number and percent of youth who demonstrate proficiency in essential skills or progress
- Increase the number and percent of youth who acquire education and training that enables them to attain marketable skills that lead to steady employment and career pathways
- Increase the number and percent of youth who complete a FAFSA application
- Increase the number and percent of youth who report satisfaction with their work experience
- Increase the number and percent of employers who report satisfaction with youth success programming

Result 2: School and districts adopt research-based community school model

Targets:
- Increase the number of active community schools with approved plans in place
- Increase the number of new community schools established